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The Only Dumb Question is the Question You Don't Ask.
—Roadside Billboard

To ask **SMART** questions, you have to engage your **SMARTS**. (And yes, **SMARTS** are plural!) Glenn Capelli of the True Learning Centre in Perth, Australia, describes four Key Smarts for **SMART**

- ▶ Analytical **SMARTS**—used when you want to approach question-asking from an **Investigator** and/or a **Judge** stance. (*A Sherlock Holmes-style tweed Thinking cap would be appropriate.*)
- ▶ Relationship **SMARTS**—used when a **Teacher** and/or a **Partner** attitude would best serve. (*A snap-brim hat adjusts to different angles—perfect for a Relationship Thinking cap.*)
- ▶ Creative **SMARTS**—used when you want to approach question-asking with an **Explorer** and/or **Mystic** style. (*A beret-style Thinking cap might aid creativity.*)
- ▶ Practical **SMARTS**—used when a **Manager** and/or **User** perspective is appropriate. (*A sou-wester might be a practical Thinking cap.*)

Useful question types in each of the four Key **SMARTS** are:

| Analytical | Relationship | Creative | Practical/ |
|--------------|--------------|--------------|-------------|
| Analysis | Clarifying | Conjecture | Action |
| Evaluative | Confronting | Curiosity | Application |
| Probing | Connection | Exploration | Policy |
| Synthesis | Value | Hypothetical | Translation |
| Verification | | | |

Mental Bungee JUMP

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